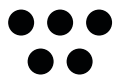




Wallonia Tech Germany 2025 – Medical Device

November 12-14, 2025

Aachen – Düsseldorf – Bochum



Wallonia.be



Wallonie - Bruxelles
International.be



01:00 05:30 01:55

London

00:18 02:40 01:55

Amsterdam

Wallonia

Frankfurt

00:45 03:10 03:00

Paris

00:50 04:00 01:20

Lyon

01:30 07:00 04:00



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ORGANIZERS & PARTNERS

- 5 **WALLONIA EXPORT & INVESTMENT AGENCY**
- 6 **WALLONIA BRUSSELS INTERNATIONAL**
- 8 **VISIT WALLONIA**
- 9 **AACHEN CHAMBER OF INDUSTRY AND COMMERCE**
- 10 **MEDLIFE**
- 11 **NRW.GLOBAL BUSINESS**
- 12 **ZENITH**
- 13 **CLUSTER MEDIZIN.NRW**
- 14 **BOCHUM ECONOMIC DEVELOPMENT**

ATTENDING ENTITIES

- 16 **ACE**
- 17 **COMUNICARE SOLUTIONS**
- 18 **D-TEK**
- 19 **ECAM**
- 20 **EUMEDICA**
- 21 **EUROGENTEC**
- 22 **GET YOUR WAY**
- 23 **IGNITY**
- 24 **ION BEAM APPLICATIONS**
- 25 **NEUROCLUES/P3LAB**
- 26 **PULSO TECHNOLOGY**
- 27 **TELEMIS**

ORGANIZERS & PARTNERS

WALLONIA EXPORT & INVESTMENT AGENCY (AWEX)

The Wallonia Export & Investment Agency is the institution in charge of the development and management of Wallonia's domestic and international economic relations.

Through a personalized, innovative, and sustainable approach, AWEX supports Walloon companies - regardless of their size, sector, or target market - in every step of their international endeavors. This includes exports, technological partnerships, and development abroad.

The agency's vast network of connections ensures the best advisors are always by your side. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. In addition, our connections will help establish your business in the global marketplace and promote it throughout the world. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. We work closely with them to inform, convince, and advise in every stage of their development.

Feel free to get in touch with one of our local or international agents via our websites listed above.

In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

Headquarters
Place Sainctelette 2
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BELGIUM

www.awex-export.be

<https://www.facebook.com/AWEXBelgium/>
https://x.com/AWEX_Belgium
<https://www.linkedin.com/company/wallonia-export-investment-agency/mycompany/>



WALLONIE-BRUXELLES INTERNATIONAL (WBI)

As a public administration, Wallonia-Brussels International (WBI) is responsible for the international relations of the Walloon Region and the Wallonia-Brussels Federation, in Belgium. Widely open to the world, the Walloon Region and the Wallonia-Brussels Federation have signed multiple bilateral cooperation agreements with countries and regions. These agreements support bilateral collaboration projects, mainly focused on the academic, scientific and cultural sectors

The main objective of the Research & Innovation Unit of WBI is to actively build networks between research and innovation actors of Wallonia, Brussels and other countries. By promoting partnerships in international research projects and stimulating an open innovation approach in the field of international scientific and technological cooperation, the Unit supports synergies in the internationalization of academia, research institutes and businesses.

The Platform benefits from a network of scientific liaison officers based in innovative eco-systems; In Germany, the Scientific Liaison Officer is based in Munich.

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www.wbi.be
<https://www.facebook.com/wallonie.bruxelles.international/>
<https://x.com/WBI>
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**Wallonie - Bruxelles
International.be**

In attendance



- **WALLONIA EXPORT & INVESTMENT AGENCY**

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- **WALLONIE-BRUXELLES INTERNATIONAL**

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VISIT WALLONIA

VISITWallonia (Wallonia Belgium Tourism asbl) is responsible for promoting Wallonia in Belgium and abroad. The team works tirelessly every day to help you discover the extraordinary things that lie at the heart of this magnificent region.

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<https://visitwallonia.de/>
<https://www.facebook.com/BelgienTourismusWallonie>

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The logo for VISIT Wallonia .be. The word "VISIT" is in blue, "Wallonia" is in black, and ".be" is in black with a small blue square before the "be".

VISIT
Wallonia
.be

AACHEN CHAMBER OF INDUSTRY AND COMMERCE

As the representative organization for companies, Aachen Chamber of Industry and Commerce is the political lobbyist, mediator and advocate for the local business community of more than 84,000 companies in the Aachen region.

As a political lobbyist, we are strong advocates for a market-based legislative and regulatory environment which is conducive to small and medium-size enterprises. We are opposed to policies which favors a single industry and are committed to the common good of the business community. Though politically active, we are not affiliated with a political party.

As independent arbitrators, we support fair business practices by offering a range of services for alternative dispute resolution and prevention. This reduces court caseloads and helps to ensure that the wheels of commerce turn smoothly.

The business sector of the Aachen region is the engine that drives our economic prosperity, which, in turn, benefits the city's social programs and cultural institutions. Aachen Chamber of Industry and Commerce aims to represent all companies in the Aachen area and to function like a turbocharger to boost this engine's performance.

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Industrie- und Handelskammer
Aachen



MEDLIFE

MedLife e.V., the BioMedTech association of the Aachen region, unites science, business, innovative start-ups, business promoters and life science stakeholders in its network. The strength of the association is based on the outstanding expertise of its members. Every member, every partner enriches the strength of the region with their specialist expertise. In order to guarantee the development of this technological region into an international competence region in the future field of life sciences, MedLife has set itself the goal of maintaining and expanding this network.

MedLife works together with stakeholders from business, science and municipal institutions in academic-industrial projects and strategic collaborations. The projects contribute to advancing innovative topics, increasing the visibility of the region and strengthening its importance beyond the region.

MedLife e.V. pursues the goal of promoting start-ups through targeted support and expertise. This is done in line with the association's central activities, which include the networking of players and stakeholders, advice, exchange and the provision of contacts.

The MedLife team takes care of your concerns. We offer our members a dynamic network for professional exchange and first-class forums for dialog at eye level.

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<https://medlife-ev.de/en/>
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Contact

Dr. Stephan KÜPPERS – Member of Executive Board - Representative of Research Center Jülich

<https://medlife-ev.de/en/about/team/>



NRW.GLOBAL BUSINESS

TRADE AND INVESTMENT AGENCY

The state-owned foreign trade promotion agency NRW.Global Business is the partner for all companies when it comes to investment projects and settling in North Rhine-Westphalia, developing growth markets and networking with international business partners.

NRW.Global Business conducts international location marketing for Germany's No. 1 investment location, North Rhine-Westphalia, and promotes foreign direct investment here worldwide. The experts at NRW.Global Business support investors in tax and legal matters and provide detailed information on the economic structure and industry clusters. They analyze investment plans, identify suitable locations and accompany an investment project from the first step to successful settlement and beyond.

In close coordination with its partners, NRW.Global Business provides a variety of measures tailored to the companies' needs: It is responsible for the organisation of joint trade fair presentations abroad as well as the coordination and support of international trade delegations from North Rhine-Westphalia to foreign countries. Numerous other industry information and brokerage events offer companies additional assistance in setting up and expanding international business.

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ZENIT GMBH

ZENIT GmbH, founded in 1984, is a public-private partnership with around 60 employees and the agency for innovation and European affairs of the German State of North Rhine-Westphalia.

We pave the way and help you gain a foothold in North Rhine-Westphalia (NRW), one of Europe's leading regions. As a competent partner in a number of European support networks, helping local

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ZENIT 

CLUSTER MEDIZIN.NRW

The Medicine.NRW cluster is the competence platform for strategic partnerships in the field of innovative medicine in NRW.

It connects the relevant stakeholders, provides information, advice, and support, and offers an overview of funding opportunities. Additionally, it promotes networks and innovations that take into account the needs of patients and users from the outset.

The management of the Medicine.NRW cluster has been taken over by the DLR Project Management Agency. It has extensive experience in supporting research, education, and innovation, as well as in developing strategies at the interface of industry, science, and the clinical application of research results.

The cluster is funded by the Ministry of Culture and Science of the State of North Rhine-Westphalia, as well as by the European Regional Development Fund (ERDF).

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NMWP: Cluster Medizin.NRW

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BOCHUM ECONOMIC DEVELOPMENT

Bochum Economic Development is one of the largest and most innovative economic development agencies in North Rhine-Westphalia. With our services for Bochum-based companies, startups, and external investors, we open doors, create opportunities, and are a strong partner for sustainable urban development.

We are Bochum's number one parking garage operator, manage numerous technology and startup centers, and develop commercial spaces.

In short: We are Bochum's first point of contact if you want to actively shape the economy with us – ensuring that Bochum remains an attractive business location in the future.

Viktoriastraße 10
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<https://www.bochum-wirtschaft.de/english/>
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Attending Entities

ACE



www.ace-films.be

Contact

Christoph LENTZ - Business Development Director
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ACE was founded in 1973 and manufactures micro-embossed cast extruded LDPE films and laminates for the medical operating theatre market in Liège, Belgium. As the European market leader, we sell our industrial roll goods to all leading manufacturers of disposable medical sets for sterile operating theatres.

We offer solutions for converting contaminated* and non-contaminated waste from surgical gowns and surgical drapes into new sterile surgical drapes through a global collaboration between hospitals and chemical recyclers, with ACE as the film manufacturer and a European market leader.

This world first is a unique and innovative solution for industrially recycling your cost-intensive surgical waste in a circular recycling method, thus offering economical and environmentally friendly solutions.

This novel method will significantly reduce your waste disposal costs, give your surgical waste a certain value that you can directly utilise in cash, optimise your carbon footprint and remove huge amounts of waste from the environment. This is the first organised step worldwide towards a joint industrial solution for recycling your surgical gowns and drapes.

* subject to a change in legislation in the near future.

COMUNICARE SOLUTIONS



www.comunicare.be

Contact

Alfred ATTIPOE – CEO
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Comunicare Solutions is a spin-off from the University of Liège specialising in digital health. It offers a technological solution that revolutionises the support provided to patients suffering from chronic diseases. This solution enables the implementation of a non-pharmacological strategy to improve self-management at home and remote monitoring, in order to ensure close follow-up with frontline staff and/or close carers. It incorporates artificial intelligence to prevent risky situations by predicting complications.

After meeting with numerous players in the healthcare sector and seeing the public sector's willingness to promote remote care, the market interest in our tool is now undeniable in the field of remote medical monitoring. We have conducted clinical studies that have demonstrated the benefits of our solution for various chronic diseases (cancer, diabetes, COPD, heart failure, etc.). Healthcare experts immediately understand the value of the platform for their needs, and our initial business model is based on reimbursement by social security.

A pioneer in Belgium, our platform has been validated at level 3 of the mHealthBelgium pyramid. Our platform is also certified in France for the remote medical monitoring of heart failure, kidney failure, respiratory failure and diabetes.

D-TEK



www.d-tek.be

Contacts

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Benoit AUTEM – Managing Director
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Company specialized in IVD testing for autoimmune diseases. We are a supplier of diagnostic kits and machines to automate these tests.

The know-how of D-tek has permitted the launching of more than 100 different kits on the market, many were a world première like the first kit for the detection of anti-Nucleosome (predictive marker of Lupus) antibody. Moreover, D-tek's tremendous innovation capabilities have allowed the launching of new ranges : the BlueDiver Quantrix which are the first microarrays, quantitative and fully automated kits on nitrocellulose and the BlueDiver Combi which are the unique product that allows customization of the diagnostic test.

The impressive range of products, their quality and the commitment to the customer's satisfaction explain why D-tek's products are now sold worldwide through a network of experienced distributors.

Next to the innovative diagnostic products that are regularly brought to the market, D-tek is known for their openness to clinicians' requests and their willingness to help them in their investigations. This approach has notably been consecrated by the launching of some unique and innovative Research Use Only kits.

Since its creation in 1995, D-tek is collaborating with other private companies, research centers and universities. D-tek notably proposes some unique and innovative range of liquid substrates, stabilizers, buffers and membrane devices. Additionally, D-tek opens to collaboration its technological platform BlueDiver Instrument and Dr Dot software.

ECAM



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Contact

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PRISMA is a medtech academic spin-off project focused on orthopaedic innovation. We develop surgical tools that aim to improve precision, reproducibility, and safety. Our current focus is on knee surgery, specifically tibial tubercle osteotomy procedures.

Problem addressed :

Tibial tubercle osteotomies (TTOs) are complex procedures with a high learning curve. Surgeons often perform cuts freehand, which may lead to inconsistent results and complications. There is currently no versatile, standardized guiding system available in Europe.

Innovative aspects :

PRISMA is developing a universal, reusable surgical cutting guide for TTO and related procedures. The tool is designed to be intuitive, modular, and compatible with multiple indications. It aims to standardize distalization and improve cut accuracy compared to current alternatives.

Added value / impact :

PRISMA helps reduce surgical variability and learning time, especially for junior surgeons. It supports better clinical outcomes and enhances operating room efficiency. Its reusability and cost-effective design make it highly suitable for public health systems.

EUMEDICA



www.eumédica.com

Contact

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Eumédica is an independent pharmaceutical company with its own portfolio of niche medicines. We also provide tailored GDP/GMP services to pharmaceutical companies, particularly in the context of clinical trials. Our dual model supports both drug development and the continuity of essential treatments.

Problem Addressed

While major pharmaceutical companies focus on innovation, they often deprioritize mature yet valuable medicines. This creates a gap in access to proven treatments that patients and healthcare providers still rely on. Eumédica addresses this issue by ensuring the continued availability of these products.

Innovative Aspects

Our innovation lies in revitalizing mature medicines: we maintain their market presence, expand their indications, and register them in new territories. For example, we recently registered Temocillin, a beta-lactam antibiotic from the 1980s, in Germany, extending its reach and relevance.

Value for Clients and Users

Temocillin is effective against multidrug-resistant bacteria while preserving the microbiota, reducing the risk of resistance selection. Our approach ensures that healthcare systems retain access to safe, effective, and sustainable treatments, even when they are no longer a commercial priority for big pharma.

EUROGENTEC



<https://www.eurogentec.com/>

Contact

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Eurogentec is a biotechnology company providing life science products and personalized services to academic, medical and industrial scientists world-wide.

We provide products and services to enable gene and protein research such as oligonucleotides, PCR/qPCR kits and reagents, peptides and antibodies.

We offer technical and project support for contract manufacturing of GMP IVD components (oligonucleotides, Taq DNA polymerases and peptides), for direct usage in molecular diagnostic assays or as an original equipment manufacturer (OEM).

We differentiate ourselves as being one company able to produce internally all components of diagnostic tests and to adapt to most of all needs from our customers through in-depth customization.

Our production being located in Belgium, we offer a door-to-door partnering solution to our European customers.

GET YOUR WAY



www.getyourway.be/applications/hospital-pharmacy/

Contact

Pierre JENCHENNE – Co-founder and COO
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Get Your Way is a Walloon company that develops hands-free solutions to digitize logistics processes, particularly in hospital pharmacies. Through a combination of hardware tools, such as handheld scanners or remote screens, and software interconnected with existing systems, we facilitate daily operations while improving their efficiency, reliability, and data traceability.

In Belgium and elsewhere in Europe, many hospitals still operate based on paper documents, which poses a compliance problem with European requirements, particularly regarding drug traceability and lifecycle management. Digitization then becomes essential, but current solutions, often based on robotics, are cumbersome to implement and costly. That is why we have envisioned an innovative approach: instead of replacing operators, we assist them with intuitive, ergonomic, and accessible tools.

Our solution thus allows hospitals to achieve the same standards of quality and traceability as robotic systems, but with more flexibility and a reduced investment. It can also easily evolve to cover other needs, thanks to a common technological base. This approach brings real added value to users: it improves performance without disrupting practices, reduces errors, strengthens regulatory compliance, and makes the digital transition both simple, fast, and sustainable.

IGNITY



<https://www.ignity.be/en>

Contact

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IGNITY, formerly WSL, is Europe's leading technology incubator. It supports entrepreneurs at every stage of their journey — from start-up to development and growth. With a success rate of 92%, it also ranks among the top 10 worldwide.

The incubator offers comprehensive, long-term support covering key areas such as management, finance, logistics and communication. It currently supports 73 start-ups and spin-offs active in the ICT and AI, medtech, greentech, Industry 4.0 and electronics sectors. Together, these companies generate a turnover of €35 million and employ nearly 500 people. Collaborations generally last for a period of 3 to 7 years.

A key player in technological innovation, IGNITY has been recognised by NATO as one of nine global accelerators approved under the DIANA (Defence Innovation Accelerator for the North Atlantic) programme.

Founded in 2000 by the Walloon Government and based in Liège, it also has branches in the main universities of Wallonia and Brussels.

In 2025, WSL became Ignity. This new name is a contraction of ignite and unity: a new identity that embodies our long-standing mission to bring the most ambitious technological projects to fruition and unite tech players around them.

ION BEAM APPLICATIONS (IBA)



www.iba-worldwide.com

[Your industrial irradiation partner | IBA Industrial Solution](#)

Contact

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Founded by Yves Jongen in 1986, IBA (Ion Beam Applications) is a spin-off from the Cyclotron Research Center at the Catholic University of Louvain-la-Neuve (UCL) in Belgium.

Originally focused on medical imaging, the company has since shifted its core expertise to radiotherapy, developing cyclotrons and fully integrated proton therapy centers that enable the treatment of various types of cancer with unprecedented precision and effectiveness.

IBA Industrial Solutions is your industrial irradiation partner. E-beam & X-ray solutions, made simple.

From preserving food to regenerating tissues, from advancing materials to protecting the environment, irradiation is driving new opportunities for the world. Every innovation starts with an idea. To make a real difference, it needs to be understood, scaled, and industrialized into market solutions that can be applied in everyday life.

At IBA Industrial, we pioneer and accompany this journey, bridging science and industry to transform irradiation technologies into solutions that shape the future.

IBA Industrial solutions offer several distinct advantages:

- Comprehensive support: IBA provides end-to-end assistance, from production launch to shipping, installation, site optimization, and training.
- Cost reduction: IBA's technologies help lower operational costs while optimizing product processing.
- Increased autonomy: IBA empowers its clients to establish their own irradiation centers, enhancing self-sufficiency and reducing lead times.

These capabilities ensure industrial processes that are efficient, reliable, and cost-effective.

NEUROCLUES / P3LAB



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Contact

Bart STULENS – Chief Commercial Officer

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One in three people will face a brain-related health issue in their lifetime. Our mission is to help health care professionals detect these problems earlier and more accurately—without invasive tests or guesswork. We've created a smart, non-invasive tool (eye movement tracker) that acts like a “stethoscope for the brain,” giving fast and objective insights into how the brain is functioning.

Unlike traditional methods that rely heavily on observation and interpretation, our technology uses measurable signals from the eyes to support diagnosis and disease progression monitoring.

We earned European approval (CE marking) in just five months and are already part of major clinical trials to prove its effectiveness.

Now, we're raising funds to expand in Belgium, the Netherlands, Germany and France, with the goal of becoming profitable in these regions.

In the next decade, we aim to be in every hospital across Europe and the U.S., helping millions get better brain care.

Our vision: to make brain health checks through eye movement tracking as routine and reliable as checking your heartbeat.

PULSO TECHNOLOGY



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Contact

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Pulso is a start-up specialized in in-vitro vascular simulation. We design and manufacture simulators that reproduce physiological flow and pressure conditions, offering realistic tools for research, training, and medical device development.

Today, developing cardiovascular devices often depends on animal studies and costly clinical validation. At the same time, clinicians and engineers lack reproducible and flexible models to test and demonstrate innovations. This creates a clear bottleneck, slowing down innovation, physician training, and market adoption.

Our simulators address this gap. They are modular, portable, and customizable, making it possible to replicate a wide range of cardiovascular scenarios. By combining realistic anatomical models, controlled flow and pressure reproduction, and compatibility with cath lab imaging, Pulso bridges the worlds of engineering, medicine, and education.

The impact is significant: clients reduce time, costs, derisking the animal testing phase, while physicians gain access to hands-on training under realistic conditions. For both industry and academia, Pulso provides a versatile and validated platform to accelerate innovation and bring new treatments to patients faster.

TELEMIS



<https://www.telemis.com/>

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Telemis is a fast growing healthcare IT company specialized in PACS/MACS (Picture/Multimedia Archiving & Communication System), Digital Pathology and Healthcare Business Intelligence solutions. Our solutions allow healthcare institutions (hospitals, clinics, etc.), private practices and OEM partners to manage digital imaging and healthcare data more efficiently. While they move to a more efficient environment and reduce cost, Telemis helps them to provide patients with a better quality of care.

Healthcare establishments are facing increasing challenges in managing complex images and collaborating remotely. In pathology, radiology and the operating theatre, immediate access to clear, structured images was limited.

Telemis meets these needs by connecting imaging data and making it usable in real time. It also simplifies the diagnostics through different tools integrated into the Telemis solutions.

Our PACS/MACS is based on an open, interoperable and scalable architecture, compatible with DICOM, IHE, ... standards.

TM-Microscopy enables high-resolution virtual slides to be viewed and shared seamlessly, directly within PACS.

Intuitus uses AI to analyse medical video streams and extract key information in complete security.

Our solutions speed up diagnosis, promote collaborative working and reduce errors.

Our PACS/MACS optimises access, archiving and distribution of medical images in a secure, interconnected environment.

TM-Microscopy transforms pathology by facilitating inter-laboratory exchanges and remote review.

Intuitus improves traceability and post-operative analysis, offering a new perspective on the quality of care.



Wallonia.be

EXPORT
INVESTMENT

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